

Hong Kong Cross-Border Investment Services Mission to Tianjin (天津) and Qingdao (青島)

19 – 23 March 2018

Organisers (主辦單位)

 Hong Kong and Macao Affairs Office of Tianjin Municipal People's Government 天津市人民政府 港澳辦公室	Tianjin Commission of Commerce 天津市商務委員會	Bureau of Commerce of Qingdao 青島市商務局	Qingdao Federation of Industry and Commerce 青島市工商聯
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Supporting Organisations (支持機構)

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| <ul style="list-style-type: none"> • Association of Family Offices in Asia
亞洲家族辦公室協會 • Chartered Alternative Investment Analyst Association • Hong Kong Institute of Arbitrators
香港仲裁司學會 • Hong Kong Institute of Certified Public Accountants
香港會計師公會 • Hong Kong Venture Capital and Private Equity Association
香港創業及私募投資協會 • Law Society of Hong Kong
香港律師會 • Society of Chinese Accountants and Auditors
香港華人會計師公會 | <ul style="list-style-type: none"> • Association of Private Bankers in Greater China Region
大中華地區私人銀行家協會 • Hong Kong Business Accountants Association
香港商界會計師協會 • Hong Kong Institute of Bankers
香港銀行學會 • Hong Kong Society of Financial Analysts
香港財經分析師學會 • International Association of CFOs and Corporate Treasurers (China)
國際企業財資（中國）協會 • Management Consultancies Association of Hong Kong
香港管理顧問協會 |
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Why you should join

- ✓ Connect with mainland enterprises looking for overseas investment and business opportunities that are interested in partnering with providers of a host of investment-related services, such as financing and fund raising, due diligence, valuation, risk mitigation, deal structuring, legal and tax advisory, intellectual property protection etc.
- ✓ Establish business relationships with mainland investors in dedicated one-to-one business matching meetings

Destination cities

- | | |
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| <ul style="list-style-type: none"> • Tianjin (天津) • GDP grew 9.1% to RMB1,333.9 billion. • Utilised FDI of USD7.6 billion in 2016, an increase of 12.3% from the previous year. | <ul style="list-style-type: none"> • Qingdao (青島) • GDP in 2015 was RMB930.01 billion • In 2015, Qingdao container port throughput was the 5th highest in China • Designated as a national hub in MOFCOM's development plan (2015-2020) of distributive trade and logistics. |
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Activities include

- Customised matching programme with mainland investors
- Networking events with local business partners and multipliers
- Seminars on Hong Kong's platform for Chinese outbound investment



For more information, please contact Ms Karen Chan at karen.kw.chan@hktcdc.org or (852) 2584-4002

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19 – 23 March 2018

Tentative Programme	
19 March 2018 (Mon)	• Depart to Tianjin from Hong Kong • Visit Tianjin Union Group • Self-arranged dinner
20 March 2018 (Tue)	• Chinese Outbound Investment Business Seminar – Tianjin stop • Business Matching Networking Session • Networking Luncheon • Visit leading Tianjin enterprises to understand its business strategies and development plans • Dinner with Tianjin Officials
21 March 2018 (Wed)	• Visit to Tianjin Pilot Free Trade Zone and leading enterprises • Self-arranged lunch • Depart to Qingdao from Tianjin • Dinner with Qingdao Officials
22 March 2018 (Thur)	• Chinese Outbound Investment Business Seminar – Qingdao stop • Business Matching Networking Session • Networking Luncheon • Visit leading Qingdao enterprises to understand its business strategies and development plans • Self-arranged dinner
23 March 2018 (Fri)	• Visit leading Qingdao enterprises to understand its business strategies and development plans
	• Return to Hong Kong from Qingdao

(subject to changes without prior notices)

JOIN US NOW!

Please register by completing the registration form and return by
31 January 2018

For more information, please contact Ms Karen Chan at karen.kw.chan@hktcd.org or (852) 2584-4002

Participation Fee	HK\$ 3,500	Includes local transportation, networking luncheons, networking events and business matching meetings. Air ticket fare, hotel accommodation, dinners, visa, travel insurance and personal expenses are NOT included. *ELIGIBLE FOR SME EXPORT MARKETING FUND (EMF) *
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Applications are subject to review by the organisers. Priority will be given to companies with experience in facilitating cross border investments.

Hong Kong Cross-Border Investment Services Mission to Tianjin (天津) and Qingdao (青島)

19 – 23 March 2018

Application form (for HK delegates)

Please send your application form to:

Ms Natalie Ho

Hong Kong Trade Development Council
38/F Office Tower, Convention Plaza
1 Harbour Road, Wanchai, Hong Kong

Direct line: (852) 2584-4503

Email: natalie.mf.ho@hktcdc.org

Part I: Applicant's Personal Details		
Information below will be printed on mission-related materials (exclude mobile phone number).		
	English	Chinese (中文)
Company Name:		
Company Address:		
Company Website:		
Applicant 1		
Salutation:	☐ Dr ☐ Mr ☐ Ms ☐ 博士 ☐ 先生 ☐ 女士	
First Name:		
Last Name:		
Title:		
Telephone no.:		
Mobile phone no.:	HK	CM (內地)
Fax:		
E-mail:		
Applicant 2		
Salutation:	☐ Dr ☐ Mr ☐ Ms ☐ 博士 ☐ 先生 ☐ 女士	
First Name:		
Last Name:		
Title:		
Telephone no.:		
Mobile phone no.:	HK	CM (內地)
Fax:		
E-mail:		

* Please tick ✓ the appropriate box.

Part II: Contact Person Information				
Full name:				
Title:				
Telephone no.:				
E-mail:				
Part III: Applicant's Travel Document Details				
Information provided below will only be used for travel and hotel arrangement. It will be destroyed upon completion of the programme and will not be retained in the database of Hong Kong Trade Development Council. Delegates are responsible for the validity of their travel document.				
Applicant 1				
Passport/ Travel Document name:	First name (Chinese)		Last name (Chinese)	
	First name (English)		Last name (English)	
Travel Document no.:	Home Visit Permit			or
	Passport (Please specify: _____) ☐ Holding Valid China Visa			
Valid until:				
Nationality:				
Country of Issue:				
Applicant 2				
Passport/ Travel Document name:	First name (Chinese)		Last name (Chinese)	
	First name (English)		Last name (English)	
Travel Document no.:	Home Visit Permit			or
	Passport (Please specify: _____) ☐ Holding Valid China Visa			
Valid until:	(DD/MM/YY)			
Nationality:				
Country of Issue:				

* Please tick ✓ the appropriate box.

Part IV: Company and Project Particulars																					
Company headquarters:		Please specify country / region of your headquarters:																			
		Is there a mainland office? ☐ Yes. Please specify the cities: _____ ☐ No																			
Business nature: <table border="0" style="width: 100%;"> <tr> <td>☐ Brand Management</td> <td>☐ Financial Due Diligence</td> <td>☐ Market Entry Strategic Analysis</td> </tr> <tr> <td>☐ Business Valuation</td> <td>☐ Interim Management</td> <td>☐ Risk Mitigation</td> </tr> <tr> <td>☐ Consultancy</td> <td>☐ Intellectual Property Protection</td> <td>☐ Tax Advisory</td> </tr> <tr> <td>☐ Corporate Intelligence</td> <td>☐ Legal Advisory</td> <td>☐ Trust Service</td> </tr> <tr> <td>☐ Corporate Services</td> <td>☐ Legal Due Diligence</td> <td></td> </tr> <tr> <td>☐ Financial Advisory</td> <td>☐ Others: _____</td> <td></td> </tr> </table>				☐ Brand Management	☐ Financial Due Diligence	☐ Market Entry Strategic Analysis	☐ Business Valuation	☐ Interim Management	☐ Risk Mitigation	☐ Consultancy	☐ Intellectual Property Protection	☐ Tax Advisory	☐ Corporate Intelligence	☐ Legal Advisory	☐ Trust Service	☐ Corporate Services	☐ Legal Due Diligence		☐ Financial Advisory	☐ Others: _____	
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Investment Projects available for Referral to Mainland Delegates:																					
	Project (1)	Project (2)	Project (3)																		
Sector(s)																					
Project location (country/region(s))																					
Required capital (USD)																					
Project description (Max. 50 words each. Please attach separate file if necessary)																					
Format of investment / cooperation (Please v as appropriate):	☐ Asset Acquisition ☐ Majority Shareholdings ☐ Minority Shareholdings ☐ JV/ Partnership ☐ 100% Takeover ☐ Licensing	☐ Asset Acquisition ☐ Majority Shareholdings ☐ Minority Shareholdings ☐ JV/ Partnership ☐ 100% Takeover ☐ Licensing	☐ Asset Acquisition ☐ Majority Shareholdings ☐ Minority Shareholdings ☐ JV/ Partnership ☐ 100% Takeover ☐ Licensing																		
Please email the below information to natalie.mf.ho@hktdc.org for production of mission-related materials. - Company Profile (in Simplified Chinese, not more than 150 words in Microsoft Word format) - Photo(s) of representatives in JPG format (Resolution: at least 300 dpi / File size: not less than 1MB)																					
Part V: Dietary Preference (if applicable)																					
☐ Vegetarian Meal ☐ Others: _____																					

* Please tick ✓ the appropriate box.

Part VI: Travel Arrangement

☐ Air ticket and hotel accommodation to be entirely arranged by HKTDC appointed Travel Agent stated below:

Reliance Travel (Hong Kong) Ltd

Contact Person: Joyce Wong

Tel : 27312098

Email: joyce.wong@reliancetravel.com.hk / agnes.chan@reliancetravel.com.hk

Address: Suite 904B, Tower 6, 33 Canton Road, TST, HK.

Part VII: Payment

Please return the completed application form with a crossed cheque made payable to “**Hong Kong Trade Development Council**” to the address below:

Hong Kong Trade Development Council

38/F, Office Tower Convention Plaza, 1 Harbour Road, Wanchai

(Attn: Ms Natalie Ho)